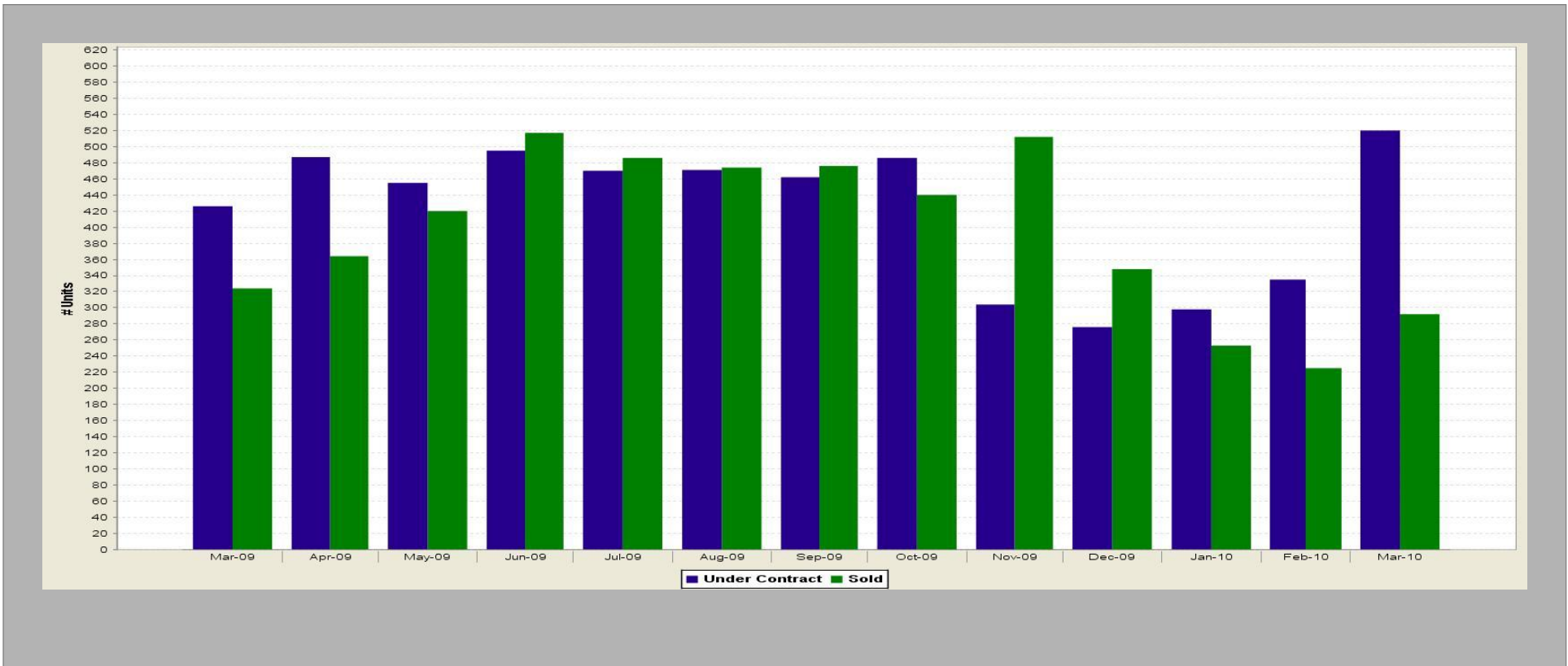


Market Dynamics

Supply & Demand - # Units (UC, Sold)

Mar-09 through Mar-10



KEY INFORMATION

	Mar-09	Mar-10	# Units Change	Percent Change
Under Contract	426	520	94	22.1
Sold	324	292	-32	-9.9
Sold/UC%	76.1	56.2	-19.9	-26.2

UC
+22%

Sold
-10%

MLS: TReND	Period: 1 Year (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family, Twin/Semi-Detached, Unit/Flat, Row/Townhouse/Cluster)			Sq Ft: All		
NCC 30900:	30907, 30901, 30902, 30905, 30906, 30903, 30904					



Market Dynamics

Supply & Demand - # Units (UC, Sold) Mar-09 through Mar-10

PFR - Hockessin

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Mar-10	4,216	142	520	84	292	89	377	162	1,029
Feb-10	3,758	175	335	90	225	88	236	190	653
Jan-10	3,766	195	298	90	253	79	363	203	778
Dec-09	3,756	212	276	87	348	78	492	167	506
Nov-09	3,907	216	304	88	512	80	353	168	555
Oct-09	4,235	212	486	79	440	71	397	159	817
Sep-09	4,297	216	462	74	476	68	417	177	967
Aug-09	4,140	222	471	71	474	74	339	169	769
Jul-09	4,234	224	470	74	486	79	393	171	893
Jun-09	4,230	230	495	79	517	84	394	196	854
May-09	4,160	234	455	77	420	84	329	176	848
Apr-09	4,199	235	487	83	364	94	400	183	829
Mar-09	4,203	239	426	93	324	84	407	176	847