

Market Statistics

Courtesy Of : John Luca 302-740-5872
Prudential Fox & Roach Realtors-Hockessin 302-999-6966

Monthly Statistics for the Date Range Selected

| Date | Units Listed | Listed Volume | Listed Average | Pended | Units Sold | Sold Volume | Sold Average | Average DOM |
|----------------|--------------|----------------------|----------------|-------------|-------------|--------------------|----------------|-------------|
| Oct 2010 | 765 | 193,320,894 | 252,707 | 320 | 274 | 65,624,164 | 239,504 | 78 |
| Sep 2010 | 820 | 201,704,074 | 245,980 | 302 | 284 | 68,139,612 | 239,928 | 79 |
| Aug 2010 | 841 | 203,291,159 | 241,725 | 336 | 326 | 85,615,755 | 262,625 | 81 |
| July 2010 | 854 | 217,669,120 | 254,881 | 310 | 298 | 80,598,432 | 270,464 | 63 |
| June 2010 | 882 | 211,826,967 | 240,166 | 283 | 577 | 140,636,567 | 243,737 | 75 |
| May 2010 | 781 | 205,063,358 | 262,565 | 292 | 567 | 132,366,583 | 233,450 | 72 |
| Apr 2010 | 1174 | 306,321,726 | 260,921 | 761 | 420 | 104,137,961 | 247,947 | 84 |
| Mar 2010 | 1074 | 265,039,363 | 246,777 | 573 | 361 | 83,448,454 | 231,159 | 92 |
| Feb 2010 | 657 | 163,414,512 | 248,728 | 327 | 218 | 54,502,494 | 250,011 | 83 |
| Jan 2010 | 781 | 192,292,400 | 246,213 | 293 | 258 | 60,045,369 | 232,733 | 79 |
| Totals: | 8629 | 2,159,943,573 | 250,308 | 3797 | 3583 | 875,115,391 | 244,240 | 78 |

Pricing Details of Sold Units for the Date Range Selected

| Minimum Prices | Maximum Prices | Average Prices |
|-------------------------------|----------------------------------|--------------------------------|
| Original List Price : \$5,000 | Original List Price: \$4,595,000 | Original List Price: \$264,546 |
| Sold Price : \$5,000 | Sold Price: \$4,000,000 | Sold Price: \$244,240 |

Inventory Accumulation figures are only calculated when Report End Month is the current month

| Market Statistics Criteria Used | |
|---------------------------------|-----------------------|
| Date Range: | 1/2010 to 10/2010 |
| Price Range: | \$0 to \$9,999,000 |
| Property Category: | Residential |
| Area: | All New Castle County |

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Monthly Statistics for the Date Range Selected

| Date | Units Listed | Listed Volume | Listed Average | Pended | Units Sold | Sold Volume | Sold Average | Average DOM |
|----------------|--------------|----------------------|----------------|-------------|-------------|--------------------|----------------|-------------|
| Oct 2009 | 815 | 190,231,051 | 233,412 | 480 | 435 | 104,744,827 | 240,792 | 69 |
| Sep 2009 | 967 | 244,546,989 | 252,892 | 458 | 472 | 113,744,927 | 240,985 | 67 |
| Aug 2009 | 768 | 186,551,375 | 242,905 | 470 | 468 | 113,906,222 | 243,389 | 72 |
| July 2009 | 886 | 227,660,312 | 256,952 | 466 | 482 | 120,913,481 | 250,857 | 78 |
| June 2009 | 851 | 215,797,822 | 253,581 | 492 | 514 | 125,323,270 | 243,819 | 84 |
| May 2009 | 846 | 214,197,310 | 253,188 | 452 | 412 | 103,663,637 | 251,610 | 83 |
| Apr 2009 | 823 | 219,128,728 | 266,256 | 484 | 362 | 89,785,575 | 248,026 | 94 |
| Mar 2009 | 846 | 221,315,034 | 261,601 | 425 | 318 | 76,759,995 | 241,383 | 82 |
| Feb 2009 | 721 | 181,024,333 | 251,073 | 330 | 259 | 61,893,569 | 238,971 | 93 |
| Jan 2009 | 774 | 184,768,410 | 238,718 | 322 | 222 | 51,824,098 | 233,441 | 87 |
| Totals: | 8297 | 2,085,221,364 | 251,322 | 4379 | 3944 | 962,559,601 | 244,056 | 79 |

Pricing Details of Sold Units for the Date Range Selected

| Minimum Prices | Maximum Prices | Average Prices |
|-------------------------------|----------------------------------|--------------------------------|
| Original List Price : \$4,900 | Original List Price: \$3,495,000 | Original List Price: \$264,944 |
| Sold Price : \$10,000 | Sold Price: \$2,550,000 | Sold Price: \$244,056 |

Inventory Accumulation figures are only calculated when Report End Month is the current month

| Market Statistics Criteria Used | |
|---------------------------------|-----------------------|
| Date Range: | 1/2009 to 10/2009 |
| Price Range: | \$0 to \$9,999,000 |
| Property Category: | Residential |
| Area: | All New Castle County |

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Monthly Statistics for the Date Range Selected

| Date | Units Listed | Listed Volume | Listed Average | Pended | Units Sold | Sold Volume | Sold Average | Average DOM |
|----------------|--------------|----------------------|----------------|-------------|-------------|----------------------|----------------|-------------|
| Dec 2009 | 506 | 113,784,551 | 224,870 | 269 | 341 | 79,850,359 | 234,165 | 78 |
| Nov 2009 | 554 | 138,530,620 | 250,055 | 303 | 509 | 111,400,103 | 218,860 | 78 |
| Oct 2009 | 815 | 190,231,051 | 233,412 | 480 | 435 | 104,744,827 | 240,792 | 69 |
| Sep 2009 | 967 | 244,546,989 | 252,892 | 458 | 472 | 113,744,927 | 240,985 | 67 |
| Aug 2009 | 768 | 186,551,375 | 242,905 | 470 | 468 | 113,906,222 | 243,389 | 72 |
| July 2009 | 886 | 227,660,312 | 256,952 | 466 | 482 | 120,913,481 | 250,857 | 78 |
| June 2009 | 851 | 215,797,822 | 253,581 | 492 | 514 | 125,323,270 | 243,819 | 84 |
| May 2009 | 846 | 214,197,310 | 253,188 | 452 | 412 | 103,663,637 | 251,610 | 83 |
| Apr 2009 | 823 | 219,128,728 | 266,256 | 484 | 362 | 89,785,575 | 248,026 | 94 |
| Mar 2009 | 846 | 221,315,034 | 261,601 | 425 | 318 | 76,759,995 | 241,383 | 82 |
| Feb 2009 | 721 | 181,024,333 | 251,073 | 330 | 259 | 61,893,569 | 238,971 | 93 |
| Jan 2009 | 774 | 184,768,410 | 238,718 | 322 | 222 | 51,824,098 | 233,441 | 87 |
| Totals: | 9357 | 2,337,536,535 | 249,816 | 4951 | 4794 | 1,153,810,063 | 240,677 | 79 |

Pricing Details of Sold Units for the Date Range Selected

| Minimum Prices | Maximum Prices | Average Prices |
|-------------------------------|----------------------------------|--------------------------------|
| Original List Price : \$4,900 | Original List Price: \$3,495,000 | Original List Price: \$260,839 |
| Sold Price : \$8,000 | Sold Price: \$2,550,000 | Sold Price: \$240,677 |

Inventory Accumulation figures are only calculated when Report End Month is the current month

| Market Statistics Criteria Used | |
|---------------------------------|-----------------------|
| Date Range: | 1/2009 to 12/2009 |
| Price Range: | \$0 to \$9,999,000 |
| Property Category: | Residential |
| Area: | All New Castle County |

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Monthly Statistics for the Date Range Selected

| Date | Units Listed | Listed Volume | Listed Average | Pended | Units Sold | Sold Volume | Sold Average | Average DOM |
|----------------|--------------|----------------------|----------------|-------------|-------------|----------------------|----------------|-------------|
| Dec 2000 | 420 | 67,253,332 | 160,126 | 340 | 528 | 79,529,636 | 150,624 | 47 |
| Nov 2000 | 558 | 96,721,265 | 173,335 | 465 | 526 | 87,674,713 | 166,681 | 45 |
| Oct 2000 | 730 | 125,236,944 | 171,557 | 567 | 586 | 90,913,567 | 155,142 | 50 |
| Sep 2000 | 794 | 148,140,680 | 186,575 | 505 | 554 | 83,080,268 | 149,964 | 42 |
| Aug 2000 | 751 | 118,257,730 | 157,467 | 627 | 704 | 113,935,062 | 161,839 | 45 |
| July 2000 | 741 | 119,840,568 | 161,728 | 576 | 583 | 90,861,373 | 155,851 | 44 |
| June 2000 | 832 | 136,945,383 | 164,597 | 589 | 709 | 115,261,192 | 162,568 | 42 |
| May 2000 | 806 | 133,905,715 | 166,136 | 639 | 672 | 100,817,462 | 150,025 | 47 |
| Apr 2000 | 756 | 122,259,056 | 161,718 | 642 | 523 | 77,557,612 | 148,293 | 49 |
| Mar 2000 | 905 | 144,301,575 | 159,449 | 668 | 506 | 71,810,439 | 141,917 | 56 |
| Feb 2000 | 648 | 100,535,444 | 155,147 | 531 | 356 | 51,329,672 | 144,184 | 57 |
| Jan 2000 | 729 | 111,543,435 | 153,008 | 417 | 409 | 64,674,006 | 158,127 | 54 |
| Totals: | 8670 | 1,424,941,127 | 164,353 | 6566 | 6656 | 1,027,445,002 | 154,363 | 48 |

Pricing Details of Sold Units for the Date Range Selected

| Minimum Prices | Maximum Prices | Average Prices |
|-------------------------------|----------------------------------|--------------------------------|
| Original List Price : \$6,500 | Original List Price: \$2,458,955 | Original List Price: \$157,068 |
| Sold Price : \$5,500 | Sold Price: \$2,458,955 | Sold Price: \$154,363 |

Inventory Accumulation figures are only calculated when Report End Month is the current month

| Market Statistics Criteria Used | |
|---------------------------------|-----------------------|
| Date Range: | 1/2000 to 12/2000 |
| Price Range: | \$0 to \$9,999,000 |
| Property Category: | Residential |
| Area: | All New Castle County |